

# Tank Drivers UNLIMITED

Volume 44  
January 2024

The only drivers digest for tank drivers

ANDREWS LOGISTICS LP



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Sudoku? page 18

Tank Driving  
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Atlantic Bulk Carrier also invests in its drivers by maintaining one of the newest fleets on the road. The average age of the company's tractors is less than three years. The company has also invested in truck technology to improve safety and efficiency. That technology includes satellite communications and electronic logging equipment and critical alert warnings. All of our tractors have forward-facing cameras for the driver's safety.

"We have invested in technology and the payback has been a more safe and efficient operation," Short said. "Even with all the latest bells and whistles, though, our most important safety feature is our people."

Atlantic Bulk Carrier has been recognized by many of its customers, including several Fortune 500 companies, for outstanding performance. The National Tank Truck Carriers Association, Responsible Care, the Virginia Trucking Association and the South Carolina Trucking Association have all recognized Atlantic Bulk Carrier for its outstanding safety record in the past several years.

"The folks who deserve the credit are the people handling the day-to-day operations, from the drivers to the mechanics to the terminal managers and billing clerks," Short said.

Atlantic Bulk shares that recognition with its drivers. So far, 40 drivers have earned million-mile awards with the company.

Atlantic Bulk Carrier plans to continue to grow with its customers and strengthen its operations through the best employees.

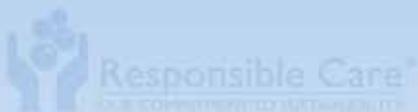
"We try to create a culture and an atmosphere where people can thrive and succeed," said Short. •

A lot has changed since Atlantic Bulk Carrier Corp. began operations in 1971 with three tractors and a handful of leased trailers. The Virginia-based tank-truck carrier has grown to nearly 200 drivers and more than 800 pieces of equipment based throughout the Southeast. What hasn't changed is the family atmosphere and the small company attitude.

"We have built a good company with good people," said founder Gary W. Short. "I'm very proud of the hard work by everyone here."

Based in Providence Forge, VA, Atlantic Bulk handles liquid and dry materials, including hazardous and non-hazardous commodities. Operations are concentrated in the Southeast although the company is licensed for all of the continental U.S. and Canada. Drivers and their assigned tractors are based in Virginia, North and South Carolina, Tennessee, Georgia, Florida and Alabama. Local and regional operations mean the drivers load, deliver and come home. Drivers see home an average of two to four times per week.

To attract and keep the best drivers, Atlantic Bulk offers some of the best pay in the business and a competitive benefits package, including paid vacation and paid holidays. Atlantic Bulk did not cut pay or benefits during the recent economic downturn and didn't cut drivers at the depth of the pandemic.



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# Tank Drivers UNLIMITED

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Action Resources provides specialized transportation services, hauling chemicals and hazardous waste throughout the U.S. and Canada. Since our inception in 1995, we have built our company with quality equipment and personnel, while providing the best customer service available. All of our tractors are well maintained and each is satellite equipped to provide up to the minute communication and tracking of your shipment from pick up to delivery. Our modern on-site maintenance facilities ensure all equipment is routinely serviced and updated, ensuring prompt dependable deliveries. With locations throughout the U.S., our professional team of associates are available 24 hours a day 365 days a year to serve you.

We take pride that The Alabama Trucking Association recently recognized Action Resources as the state's safest fleet in the Hazardous Materials division. This safety award is an incredible honor for the whole family at Action Resources as we strive and continue to make safety our top priority. Safety is the focus of everything we say and do at Action.

Action Resources has a variety of diverse equipment that includes over 400 trucks and 1500+ trailers which helps provide excellent service to our customers and keeps our drivers busy.

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# 2024

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Since 1977, Grammer Logistics has established itself as a leader in the bulk tank transportation industry, evolving into an Elite Fleet renowned for its deep understanding of professional truck driving. Our vision is to be the most trusted team in specialized bulk tank transport, consistently delivering reliable and exceptional service.

### STRATEGIC GROWTH AND EXPANSION

Grammer has a long history of investing in the business and growing organically through safety and service. We have also made a series of strategic acquisitions over the last 15 years to expand the network and opportunities for professional drivers. In 2022, we further enhanced our services by acquiring LMR (Logistics Management Resources), broadening our 3rd party logistics reach and chemical expertise. Additionally, we've introduced transload services, providing steady routes and lanes that benefit our drivers and customers alike.

### INVESTING IN TECHNOLOGY AND TRAINING

At Grammer, we prioritize the latest technology to ensure efficient and dependable operations. We are committed to ongoing training for our drivers and safety team, equipping them with the knowledge and tools necessary for operational excellence.

### OUR APPROACH

We focus on operational excellence and reliability, with a team equipped with state-of-the-art equipment and technology. We value the human element in our interactions, recognizing the importance of personal touch in our industry.

### OUR COMMITMENT TO DRIVERS

As one of America's most trusted providers of hazardous bulk transportation, we offer more than just a job; we provide a career where drivers are valued and respected. Our commitment extends to ensuring consistent loads and top pay, emphasizing a firm dedication to safety in all operations. We understand the importance of benefits that truly make a difference, offering a comprehensive package that stands out in the industry. Continuous training and 24/7 support are integral parts of our approach, ensuring our drivers are well-equipped, knowledgeable, and heard in an ever-evolving industry.

### JOIN OUR TEAM

We are actively seeking company drivers and owner-operator partners to join us in hauling hazmat tanker freight. Our drivers enjoy efficient operations, supportive internal teams, and competitive compensation. Many drivers enjoy the benefit of being home weekly, and in some locations daily, are paid weekly, and are backed by a supportive internal team.

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# NAVIGATING THE JOB HUNT: A Recruiter's Insights

Looking for a new job can be tricky, especially when you want a job that fits what you need and helps you grow both personally and financially. As someone who has helped a lot of people in their career choices, I want to share some quick tips on how to improve your chances of finding a job that is right for you.

**1. Figure Out Your Career Goals:** Think about what you really want to do. Spend some time thinking about what kind of job you need to reach your personal and professional goals. Once you know that, everything else will be easier. Try to decide based on what you need in a new job, not just what you feel in the moment. Feelings can change, so it's good to think about what you really need. Decide what you really want to do.

**2. Learn about Different Companies:** Pick companies you feel will match what you need in your next job. When you talk to them, ask the right questions to make sure it's the right job for you. These questions need to be centered around whether this is the job that fits your needs. Compromising now may cause issues down the road that make you want to look for another job.

**3. Talk to Drivers Who Work There:** online or in-person, it does not matter. You want to know what it is like to work at that carrier. Now keep in mind not any two people see things exactly the same so dig deep and talk to at least a few people for a fair representation.

**4. Keep Your Job History Strong:** Think of your work history like your credit score, the better it is, the better options you have. Good jobs often require people with a stable work history. So, make sure you take care of it because it stays with you for a long time.

**5. Think About Your Career Choices:** Look at your career path and see if you're happy. If you find yourself changing jobs a lot, maybe it's not the jobs—it might be something about you. Successful people know themselves well and have a strong sense of accountability. Take a good look at yourself and be honest, are there attitudes or habits that need to change?

If you follow these tips and think carefully, you will have a better chance of finding a job that makes you happy and helps you grow.



Feel free to reach out to me via LinkedIn if you have any questions or need help in your search.

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We are a company of integrity, honesty, and trust. We treat others as we would like to be treated. We work openly and sincerely with everyone, and we do what we say we are going to do.

**SAFETY**

We are leaders in safety excellence. We follow rules and protocols because we know they result in a safe environment for all. We conduct our work on the basis of solid understanding and knowledge and if we are unsure, we involve others who know.

**BALANCE**

We yield ourselves to a bigger purpose in life. We look for ways to serve our co-workers, customers, and community. We provide a positive and enjoyable work environment for all of our employees, enabling them to have a work-life balance to benefit the whole person.

**UNITY**

We are more than just a team; we are family. We rely on one another and realize our actions and decisions reflect the reputation of each other and the company. We care for each other and go above and beyond because we believe in each other.

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In 1987 a trans-load operator, ultimately a sister company to Modern, needed a carrier that could offer bulk delivery from a rail trans-load yard near Butler, PA. That effort proved to be the foundation of Modern Transportation.

In the 37 years since that initial project, we've grown into an industry leader in bulk material logistics and trucking. In recent years we've expanded into liquids and chemicals, as well as petroleum-based products. Today's Modern operates two dozen terminals and our lanes traverse more than 30 states. Modern Transportation's growth and success can be directly attributed to hard work, an intense focus on customers and safety, and a relentless pursuit of partnership opportunities with mineral producers and manufacturers.

In fact, that first customer cited here, the one with whom we initiated service in March of 1987, remains one of our largest customers... to this day! Across decades and across generations of company representatives. We're as proud of that fact as any we can point to - and it points to the kind of relationship you can expect when you work with Modern Transportation.

Since 1987 Modern Transportation has served numerous material and chemical providers, energy producers and industrial manufacturers. We have built, among all of them, a reputation for being a carrier of choice - for implementing supply chain solutions that work, successfully, in mission-critical production environments.

Our ability to serve sophisticated customers in high-demand environments is a result of our commitment to safety, our understanding of our customers and their needs, our application of technology and innovative operations, and our culture of honesty and respect.



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We know that our drivers, and their efforts, are Modern Transportation to our customers. But more importantly, we recognize that every driver is someone's loved one - a parent or grandparent, someone's child, friend or guardian. And every driver is a valued member of the Modern family. To the rest of the Modern family that's more than enough reason to make certain that nothing you do ever compromises your safety.

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**#1**

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	9	7		1				
4			1		9			2
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**#2**

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	3						1	
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Puzzle Solutions

#2

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#1

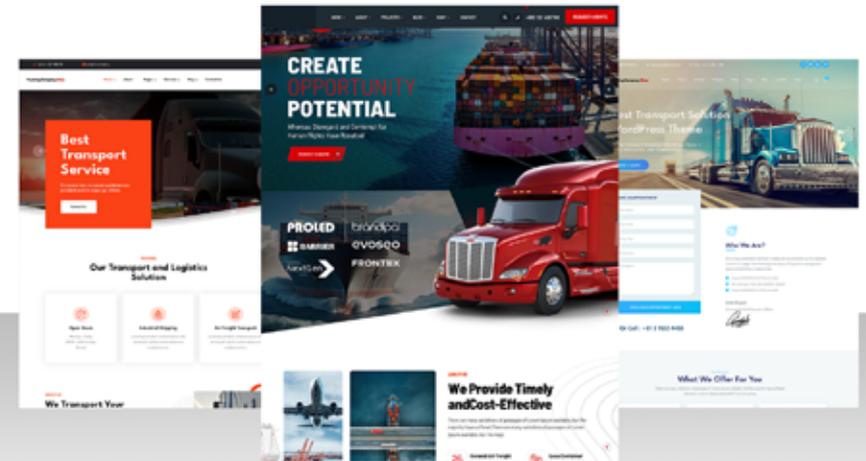
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#3

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7	2	8	6	1	4	3	5	9
5	4	9	6	1	4	3	5	8
6	5	4	1	3	2	7	8	9

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